

February 15, 2017
Minutes of the Executive Committee
Cape Fear REALTORS®

Those attending: Hank Adams Fred Gainey Don Harris Neal Johnson
Staff: Jerry Panz

President Neal Johnson called the meeting to order at 11:37 AM. All members received notice of the meeting. CEO Jerry Panz provided information on two member requests for waiver of fees but no action was taken.

On a motion duly made, seconded and carried the Executive Committee recommends to the Board of Directors that the Search Committee be a seven-member panel and that it include Tim Milam, Chris Livengood, and Whitney Leonard.

By Consent, the following was approved:

- 1) Consent Agenda (pages 2-5)
- 2) **Electronic Payments:** Staff and volunteers must accept direct deposits for any payments made from the Organizations.
- 3) Removing #6 from the **Candidate Support Policy** as follows: ~~Signage: Candidates may place Candidate materials in the lobby area.~~ **RATIONALE:** Our current lobby is a business lobby for all tenants. It is inappropriate to mingle the CFR's endorsement with the business of the property.
- 4) Revising Executive Committee Description: The Committee should meet quarterly with the CEO to discuss current year's Goals, address any concerns that the CEO and ~~members have~~ **the Committee has and shall compile a final evaluation, meet with the CEO to agree upon objectives and makes its report to the Board of Directors.** The Committee shall ~~compile a final evaluation,~~ meet with the CEO to agree upon objectives for the following year, compile a final evaluation, and make its report to the Board of Directors.
- 5) Ratifying a Decision of an ethic's Hearing Panel. **NOTE:** Sherri Pridgen was conferenced into the meeting at 11:47 am so a panel of 5 directors was present for the decision.

There being no further business the meeting adjourned at 1:11 PM.

Submitted,

Jerry S. Panz, CAE, RCE
Secretary

Consent Agenda

February 15, 2017

Approval of:

- 1) New members, resignations, terminations and notice of reinstatements and transfers (pages 4-6)

Member Totals As of	Feb 9	Jan	Dec 13	Nov	Oct	Sept	Aug	July	June	May 10	Apr 10	Mar 9	Feb 9
Designated REALTORS®	380	365	387	389	395	396	397	396	402	398	398	396	399
REALTORS®	1,703	1,651	1,709	1,710	1,722	1,708	1,699	1,659	1,633	1,614	1,628	1,598	1,575
Subtotal	2,083	2,016	2,096	2,099	2,117	2,104	2,096	2,055	2,035	2,013	2,026	1,994	1,974
Non REALTOR®	32	50	36	35	30	31	31	29	31	30	31	29	33
Secondary REALTORS®	88	83	87	86	85	84	77	74	79	82	74	82	102
Business Partner	136	133	133		136	134	131	132	131	131	131	128	129
Total	2,339	2,282	2,352	2,354	2,368	2,353	2,335	2,290	2,276	2,256	2,262	2,233	2,238

Membership Report:

BUSINESS PARTNERS

Bette Earnhardt, Alliance Credit Union
 Karen Hester, TowneBank Mortgage
 Pam Hurt, 2-10 Home Buyers Warranty
 Diana Johns, Movement Mortgage
 Alexandra Lysik, Allstate Lagomarager Agency
 Omar Washington, Movement Mortgage
 Cindy White, Coastal Insurance Advisors, LLC

Advantage Rentals LLC
 Carolina One Properties LLC
 Cornerstone Realty Group of Wilmington NC, LLC
 Crystal Real Estate, Inc.
 Horn Realty (Secondary)
 Larry Boles Realty (Secondary)
 Paramount Realty Solutions, LLC
 Skycroft Realty Group LLC

DESIGNATED REALTORS®

Crystal Danford, Crystal Real Estate, Inc.
 Lee Eatmon, Carolina One Properties LLC
 Fred Fetterolf (Secondary), Paramount Realty Solutions
 Mark Hendel (Secondary), Skycroft Realty Group LLC
 Helen Horn (Secondary), Horn Realty
 Patrick Kennedy, Hagood Homes Realty, Inc.
 Sharon Laney, Coldwell Banker Sea Coast Advantage
 Heather Ligoitino, Century 21 Sweyer & Associates
 Teri Minnis, Advantage Rentals LLC
 Deedy Vincent, Cornerstone Realty Group of
 Wilmington NC, LLC

NEW REALTOR® MEMBERS

Georgeanne Banks, Coldwell Banker Sea Coast
 Advantage
 Angela Barnhill, Boardwalk Properties
 Sharon Blair, Landmark Sotheby's International
 Neil Blake Jr., LIFE Properties
 Kelly Brantley, Intracoastal Realty Corp.
 James Branton, Eastern Carolinas Commercial
 Andrew Britt, Keller Williams Realty
 Mena Brock, Coldwell Banker Sea Coast Advantage
 Lisa Brown, Intracoastal Realty Corp.
 Jeffrey Bruce, Keller Williams Realty
 Elize Bruin, Intracoastal Realty Corp.
 Jason Bryant, Bryant Real Estate

NEW OFFICE

Sandra Chisholm, RE/MAX Essential
Jason Churchman, BlueCoast Realty Corp.
Camille Corbett, Keller Williams Realty
Ellis Costin, ELC Real Estate Inc.
Jessica Cottle, Just For Buyers Realty, LLC
James Danetra, Coastal Properties
Brittany Denny, Coldwell Banker Sea Coast Advantage
Edward Dodge, Coldwell Banker Sea Coast Advantage
Jeanne Dubendorf, Intracoastal Realty Corp.
Jonathan Edmiston (Secondary), Carrington Real Estate Service
Alex Fantauzzi, Intracoastal Realty Corp.
David Fialk (Secondary), Century 21 Sweyer & Associates
Kendrick Gaddy, RE/MAX Essential
Robert Gibbs, Intracoastal Realty Corp.
Joseph Giuffre, Coastal Properties
Bonnie Graves, Coldwell Banker Sea Coast Advantage
Taylor Greene, Century 21 Sweyer & Associates
Taylor Grennan, BlueCoast Realty Corporation
John Grimes, Keller Williams Realty
Mark Hastings, Keller Williams Realty
Tiffany Haves (Secondary), Fathom Realty NC, LLC
Eddy Haynes, Coastal Properties
Arthur Jacobs, Intracoastal Realty Corp.
Richard Knowles, Keller Williams Realty
Judmirla Krishna, Coldwell Banker Sea Coast Advantage
Kimberly Lee-Costin, ELC Real Estate Inc
Cheyanne LoBue, Coldwell Banker Sea Coast Advantage
Kerie Lord, Coldwell Banker Sea Coast Advantage
Brian Mack, Century 21 Sweyer & Associates
Jordan Manning, Coldwell Banker Sea Coast Advantage
Pamela McFadden, Fathom Realty NC, LLC
Jacob McIntyre, Intracoastal Realty Corp.
Daniel McPherson, Keller Williams Realty
Anna Mickle, Century 21 Sweyer & Associates
Rebecca Moxey, Coldwell Banker Sea Coast Advantage
Ron Musselman, NextHome Cape Fear
William Musselwhite, Landmark Sotheby's International Realty
Stuart Nadeau, Creative Commercial Properties
Melissa Newman, Coldwell Banker Sea Coast Advantage
Sandra Overcash, Skycroft Realty Group LLC
Pam Parrish, Intracoastal Realty Corp.
Rosemary Pinnick, Keller Williams Realty
Adonna Pipkin, Spot Real Estate, LLC
Cheryl Pomeranz, Blue Water Realty
Jeana Powell, Coldwell Banker Sea Coast Advantage
Scottie Proctor, Keller Williams Realty
Minna Reid (Secondary), Keller Williams Realty

Sheryl Rice, Intracoastal Realty Corp.
Wendy Riley, Intracoastal Realty Corp.
Gregory Robbins, Coldwell Banker Sea Coast Advantage
Hannah Salemi, Century 21 Sweyer & Associates
Elizabeth Smith, Keller Williams Realty
Malinda Smith, Intracoastal Realty Corp.
Maxwell Smith, Intracoastal Realty Corp.
Stephen Smith, Coldwell Banker Sea Coast Advantage
Thomas Snyder, Intracoastal Realty Corp.
Alicia Sumner, ELC Real Estate Inc.
Mary Szafran, Keller Williams Realty
Sherry Tedder, Keller Williams Realty
Jeremy Trogdon, Coldwell Banker Sea Coast Advantage
Katie Urti, Coldwell Banker Sea Coast Advantage
Michael Urti, Coldwell Banker Sea Coast Advantage
Ruby Verricchia, Intracoastal Realty Corp.
Timothy Weaver, Century 21 Sweyer & Associates
Benjamin Wells, Keller Williams Realty
Amanda Whitney, Coastwalk Real Estate, LLC
Tracel Wilt, Intracoastal Realty Corp.
Laurie Woodworth, Coastwalk Real Estate, LLC

REINSTATEMENTS

Daniel Adams, Coldwell Banker Sea Coast Advantage
Beverly Biggs, Intracoastal Realty Corp.
Jennifer Blake, Keller Williams
Larry Boles (Secondary), Larry Boles Realty
Jennifer Bullock, RE/MAX Essential
Shannon Friedrichs, Wrightsville Sands Realty Inc.
Melisa Gallison, Intracoastal Realty Corp.
Lonnie Gaspie, Community Real Estate Services of Clinton
Paul Grant, Neighbour Realty & Assoc.
Tobbin Israel, Coastal Properties
Susan Lawrence, RE/MAX Essential
Tiffany Lewis, Community Real Estate Services of Clinton
Peter Mairs, Live Oak Real Estate
Haley Puma, BlueCoast Realty Corporation
Scott Sawyer, Century 21 Sweyer & Associates
Beth Ann Scisco, Century 21 Sweyer & Associates
Caitlin Shuford, Coldwell Banker Sea Coast Advantage
Sawyer Simpson, Intracoastal Realty Corp.
Dana Swinson, Wilkinson ERA Real Estate
Bonnie Wise, ELC Real Estate

RESIGNATIONS

Elizabeth Adkins, Coldwell Banker Sea Coast Advantage
Ray Atkinson, Coastwalk Real Estate, LLC
Stuart Brewington, Century 21 Sweyer & Associates
Neith Brock, Network Real Estate

Geoff Brown, Keller Williams Realty
Christine Byrd, Wilkinson ERA Real Estate
Geraldine Carr, G Wilson Realty
Katharine Casa (Secondary), EXP Realty, LLC.
Paula Cattano (Secondary), TriStar Properties, Inc.
Jonathon Cavanaugh, Boardwalk Properties
Michael Cleary, Wilmington Commercial Real Estate
Michael Coleman, Intracoastal Realty Corp.
Mark Craven, NextHome Cape Fear
Mark Crunk, Keller Williams Realty
Shelly DeAntonio, T&S Rentals, LLC
Nancy DiAntonio (Secondary), Century 21 Sweyer
Susan Efird, Beach Girls Realty
Debra Futch, Century 21 Sweyer & Associates
Sean Geer, Century 21 Sweyer & Associates
Jeanne Gordon, Coldwell Banker Sea Coast Advantage
Holly Grange, Century 21 Sweyer & Associates
Monica Harrison, Coldwell Banker Sea Coast Advantage
Cara Haugh, Century 21 Sweyer & Associates
Barbara Hess, Intracoastal Realty Corp.
Christa Hartsell, Coldwell Banker Sea Coast Advantage
Stephen Heilman, Keller Williams Realty
Jennifer Hill, Spot Real Estate
George Huntley, Intracoastal Realty Corp.
Emily Johnson, Pollak Ventures Inc.
Clare Kiley, Intracoastal Realty Corp.
Brenda Lanier, Southeastern Real Estate Co, Inc.
Karin MacKinnon, Century 21 Sweyer & Associates
Christina McInnis, Intracoastal Realty Corp.
Morgan McKoy, Network Real Estate
Teresa McLamb, Coldwell Banker Sea Coast Advantage
Angela Millard, Century 21 Sweyer & Associates
Mark Miller, Century 21 Sweyer & Associates
Lindsay Mouton, Clinton Realty Co.
Maureen Mutschler, Century 21 Sweyer & Associates
Elizabeth New, Network Real Estate
Kevin O'Brien, Keller Williams Realty
Thomas Poston (Secondary), Intracoastal Realty Corp.
Justin Snider, Coldwell Banker Sea Coast Advantage
Joanne Stenersen, Intracoastal Realty Corp.
Eric Stimson, Acumen Real Estate LLC
Dana Swinson, Wilkinson ERA Real Estate
Ethel Taylor, Intracoastal Realty Corp.
Virginia Tyndall, Intracoastal Realty Corp.
Debra Whiteted, Coldwell Banker Sea Coast Advantage
Hugh Williams, The Property Shop
Lillian Zeigler, Intracoastal Realty Corp.

TRANSFERS

Brittany Allen, Keller Williams Realty
Jeffrey Baker, Cadence Realty Corporation
Celine Barefoot, Fonville Morisey & Barefoot
Abel Borromeo, Keller Williams Realty
Kellye Brill, Landmark Sotheby's International
Sandra Britt, Coastal Properties
Timothy Canning, Intracoastal Realty Corp.
Jamie Lynn Crist, The Property Shop
Marina Dane, River Town Realty Group
Zulima Devia, Keller Williams Realty
Jennifer DuBois, Coldwell Banker Sea Coast Advantage
Mickayla Earp, West Agency LLC
Jessie Fairbairn, Spot Real Estate, LLC
Aaron Favolise, Intracoastal Realty Corp.
Nancy Freiburger, D.R. Horton, Inc.
Jason Hall, Carolina Commercial Investment
Jason Hand, Keller Williams Realty
Jon Harmon, RE/MAX Essential
Laura Heitz, Network Real Estate
Kevin Hine, Simpson Real Estate Group Inc.
Lindsey Holmes, The Lanier Property Group Inc.
David Howell, RE/MAX Essential
Shelley Jackson, BlueCoast Realty Corporation
McKenzie Johnson, RE/MAX Essential
Trista Jones, Property Plus Carolina
Jessica Jordan, RE/MAX Essential
Dorothy Kilpatrick, D.R. Horton, Inc.
Christy Kramer, D.R. Horton, Inc.
Tricia Macalka, Eastern Carolinas Commercial
Cami Marley, NextHome Cape Fear
Karen Martin, Flat Fee Realty and Management
Phillip Mercer, Associated Realty of Wallace, Inc.
Tori McKenna, Keller Williams Realty
Dermot Monks, Keller Williams Realty
Demetria Padgett, Coastal Properties
Terri Pierce, Century 21 Sweyer & Associates
Elizabeth Reese, RE/MAX Essential
Thomas Richardson, NextHome Cape Fear
Jan Roggeman, NextHome Cape Fear
Lisa Sewell, Intracoastal Realty Corp.
Carole Sheffield, BlueCoast Realty Corporation
Christopher Skane, NextHome Cape Fear
Carey Snyder, Nest Realty
William Somers, Wilkinson ERA Real Estate
Jody Stapley, Landmark Sotheby's International Realty
Jennifer Terflinger, The Property Shop
Nancy Trout, Keller Williams Realty
Robert VanAmberg, Coastal Properties
Robert Warwick, Coldwell Banker Sea Coast Advantage

Pat Workman, Coldwell Banker Sea Coast Advantage
Austin Wurmb, Coldwell Banker Sea Coast Advantage

TERMINATIONS

Daniel Adams, Coldwell Banker Sea Coast Advantage
Ronald Barnello, Coastal Properties
Beverly Biggs, Intracoastal Realty Corp.
Jennifer Blake, Keller Williams Realty
Jennifer Browne, Coastal Properties
Jennifer Bullock, RE/MAX Essential
Courtney Dooley, Intracoastal Realty Corp.
Nickolas Felsh, Century 21 Sweyer & Associates
Lissa Frey, Live Oak Real Estate
Shannon Friedrichs, Wrightsville Sands Realty Inc.
Melisa Gallison, Intracoastal Realty Corp.
Tyler Goldbach, Intracoastal Realty Corp.
Paul Grant, Neighbour Realty & Associates
Bonnie Graves, Coldwell Banker Sea Coast Advantage
Nelson Haynes, Coastal Properties
Loren Hodges, Intracoastal Realty Corp.
Tobbin Israel, Coastal Properties
Trista Jones, Property Plus Carolina
Susan Lawrence, RE/MAX Essential
Tiffany Lewis, NC Real Estate Corp.
Karen Lietz, Hagood Homes Realty, Inc.
Peter Mairs, Live Oak Real Estate
Paul Martin, Coastal Properties
Alexander Mozingo, Keller Williams Realty
Anthony Nastasi, Do Good Real Estate
Kasey Price, Intracoastal Realty Corp.
Eric Radford, Century 21 Sweyer & Associates
Dana SanAntonio, Century 21 Sweyer & Associates
Jabe' Sawyer, Century 21 Sweyer & Associates
Beth Ann Scisco, Century 21 Sweyer & Associates
Caitlin Shuford, Keller Williams Realty
Lyubov Stevens, Coldwell Banker Sea Coast Advantage
Steven Wasner, Coldwell Banker Sea Coast Advantage
Bonnie Wise, ELC Real Estate Inc.
Beverly Yates, Keller Williams Realty

TERMINATIONS (Failure to complete online orientation/ New Member Reception)

TERMINATIONS (FAILURE TO RESIGN/TRANSFER IN 30 DAYS)

Dennis Little, Intracoastal Realty Corp.
Mary Jo Pendleton, Network Real Estate
Kevin Wescott, Intracoastal Realty Corp.

Staff notices the names of those whose membership may be terminated to the President.

<p>END OF CONSENT AGENDA</p>
